



भारत सरकार टकसाल
INDIA GOVERNMENT MINT

भारत प्रतिभूति मुद्रण तथा मुद्रा निर्माण निगम लिमिटेड की एक इकाई
A Unit of Security Printing & Minting Corporation of India Limited
भारत सरकार के पूर्ण स्वामित्वधीन Wholly owned by Government of India
A Miniratna Category-I, CPSE

CIN U22213DL2006G0I144763

डी-2, सेक्टर-1, नोएडा
जिला गौतमबुद्ध नगर, (उ०प्र०)
पिन 201301

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No.NM/220/I/77/2020-Pur

Date: 09.04.2022

INVITATION FOR “EXPRESSION OF INTEREST (EOI)”

**INVITATION FOR SUBMISSION OF EXPRESSION OF INTEREST FOR
EMPANELMENT OF POTENTIAL DOMESTIC MANUFACTURER FOR
CONSORTIUM FOR EXPORT OF CIRCULATION COINS**

1	Name of the Organization	SECURITY PRINTING AND MINTING CORPORATION OF INDIA LIMITED
2	Type of the Organization	Metallurgical Industry engaged in manufacturing of coins
3	Reference No.	No. NM/220/I/77/2020-Pur
4	EOI Title	Empanelment of potential domestic manufacturer for consortium for export of circulation coins
5	Category & Sub-Category	Public Sector Undertaking (wholly owned by Government of India), Miniratna Category-I CPSE
6	Date of Issue	09.04.2022
7	Last date for submission & also presentation	10.05.2022 up to 03:00 P.M.
8	Pre-qualification criteria	Capable and reputed domestic manufacturers having proven capability to design, manufacture, supply of coins blanks globally.
9	Bid documents (if any)	Prescribed format available on our website http://igmnoida.spmcil.com
10	Address for submission of EOI	CHIEF GENERAL MANAGER, INDIA GOVERNMENT MINT, D-2, SECTOR-1, NOIDA-201301, DISTRICT: GAUTAM BUDH NAGAR, UTTAR PRADESH
11	EOI document fees	NIL

Future amendment/revision of this EOI, if any, shall be published in our website only. Further details of this advertisement are available at our site <http://igmnoida.spmcil.com>.

Note: The company reserves the right to accept /reject any application at its sole discretion and/ or cancel the entire exercise. Mere fulfilling the minimum eligibility criteria will not confer any right on the applicant to be called for discussion / selection.

-Sd-

Name: S.B.Behera
Designation: CHIEF GENERAL MANAGER
Email: igm.noida@spmcil.com
Phone No. 0120-4783116

1. Introduction

Security Printing and Minting Corporation of India Ltd. (SPMCIL) is a Miniratna Category-I Central Public Sector Enterprise (CPSE), and wholly owned Schedule 'A' company under Department of Economic Affairs, Ministry of Finance, Government of India.

SPMCIL is engaged in the manufacturing/ production of Bank Notes, Circulation & Commemorative Coins, Security Paper, Non-Judicial Stamp Papers, Postal Stamps & Stationary, Travel Documents viz. Passport and Visa, Security certificates, Cheques, Bonds, Warrant, Special Certificates with security features, Security Inks, Medallions, Refining of Gold & Silver and Assay of Precious Metals.

2. Objective and Scope of The Expression of Interest:

The objective of the Expression of Interest (EOI) is to empanelment of domestic manufacturer for consortium for export of circulation coins.

3. Background:

- A. Coin minting is a niche business. The machinery and equipment required to produce modern coins are rare and expensive. This provides high incentive to nations with comparatively low coin demand to outsource coin minting to other national/private mints, instead of making heavy investments in developing in-house minting facilities.
- B. SPMCIL, with its rich experience and legacy of minting coins for India, now intends to broaden its international footprint with a focus on minting and supply of circulation coins for various nations.
- C. The orders for manufacturing and supply of circulation coins are awarded through an international bidding process run by Central Banks of respective countries. Considering the bidding requirement for supply of multiple types of coin denominations in different materials, SPMCIL intends to empanel manufactures having the expertise of manufacturing and supply of multiple varieties of coins blanks.

4. Requirements from the bidders:

- A. The EOI is for Market Assessment of Potential manufactures for Consortium for Participation in International Tenders.
- B. The bidder is required to submit the following details:
 - i. Total types of coin blanks being manufactured by the bidder with their detailed technical specifications and composition (as per Annexure I).
 - ii. The bidder shall also submit list of countries/ global mints (as per Annexure II) where the bidder has supplied blanks mention no. of such supplies from the date of inception of the company.
 - iii. Bidder has to be submitted documentary proofs with respective to above points (i & ii). Non-submission of documentary proofs will lead to rejection of bidder's proposal.
- C. Please submit duly filled and signed Annexure - III (STATEMENT OF CREDENTIAL OF INTERESTED FIRM) along with all relevant supporting documents attested by the authorized signatory.

5. **Short Listing of the Bidders**

The Bidder shall be evaluated for short listing, inter-alia, based on their past experience of supplying goods in similar context, financial strength, technical capabilities etc. Each bidder will be assigned scores based on weightages assigned to each of the criteria in EOI. The bidder who secure the minimum required marks shall be short listed.

S. No.	Criteria	Weightage*
1	Past Experience of the firm of supplying coin blanks	20
2	Financial Strength of the Bidder	20
	• Turnover figures of last three years	
	• Net Profit figures of last three years	
3	Quality Accreditations	15
4	Manufacturing capabilities/ tie-ups	20
5	International experience pertaining to participation and successful supplies outside India.	25

All bidders who secure the minimum required marks (normally 60%) will be short listed.

6. **Tenure of empanelment for the firm(s).**

The empanelment for the firm(s) shall be binding initially for a period of 3 years which can be extended for further period of two years subject to discretion of SPMCIL.

7. **Role of the bidder in proposed consortium**

During the participation in the overseas tender for supply of Ferrous/Non-ferrous Circulation coins and other allied activities. The following scope of work shall be undertaken by the bidders:

- i) Searching for tender publications
- ii) Purchase of Tender documents & preparation of bidding documents (on behalf of SPMCIL, if needed)
- iii) Participation in bids
- iv) Attending pre-bid meeting
- v) After award of contract Arrangement / Supply of quality blanks
- vi) Facilitating pre-production sample and pre-dispatch inspection
- vii) Logistic arrangement including packing dispatch of material from IG Mint premises to Purchaser premises (receipt of material safely at destination) & follow up with custom office etc.
- viii) Follow up for payment
- ix) Resolution of post supply issue (if any)

8. **Consortium formation & Tentative timelines for the bidder firm(s) to respond to the SPMCIL query against any international opportunity.**

After the empanelment of firms as a result of this tender, the firms will be asked to quote their prices (for above mentioned scope of work) for international tenders (as and when such tenders are floated by various nations for their circulation coins) within 1 week of enquiry sent by SPMCIL (with reference to the cited international tender) and consortium for the cited international tender will be formed with L1 bidder (i.e. the firm quoting lowest prices for the referred scope of work)

Note : Irrespective of which empaneled firm brings the information pertaining to international tender for supply of coins, the lowest bidder as detailed above shall be eligible to form consortium for the cited tender enquiry.

9. **Condition(s) of termination of the empanelment.**

Any empaneled firm can be blacklisted if it is found violating /deviating from the cited scope of work and/or trying to manipulate the execution of contract in its own favour.

As regards to any dispute arising with the firm with which consortium has been formed (i.e. after selection as a L1 bidder as explained in point no 8 above , SPMCIL reserves the right to terminate such consortium and form a new consortium (if needed) by again calling tenders from rest of the empaneled firms. Such termination of consortium would negatively impact the performance rating of the cited firm and can also lead to holiday listing (deemed non-eligible from participation in future tenders called by SPMCIL for international opportunity for a specific period as decided by competent authority of SPMCIL) or even lead to termination of empanelment resulting out of this EOI tender.

TYPE OF BLANKS PRODUCED

S.No	Category of blank manufactured and supplied	Different compositions produced in respective categories	Quantity produced in last 10 years (million pieces) (ending on 31.03.2021) (Yes/No)
1	Ferrous		
2	Non-ferrous		
3	Alloy		
4	Plated		
5	Cladded		
6	Bi-metallic alloy		
7	Bi-metallic plated		
	(Please add additional rows for any other category of blanks manufactured and supplied)		

- List of international tenders where the firm has participated in past 10 years & if successful, Then the firm shall mention the details of such successful tenders separately.
- In case firm has entered into consortium in past 10 years with any Indian or foreign supplier for participation in international bids or supply of coin blanks or coins or medals , then details of such agreements may be shared separately.

Annexure II

GEOGRAPHIES SUPPLIED TO (FROM THE DATE OF INCEPTION OF THE COMPANY)

S.no	Category of blank manufactured and supplied	Name of countries (Currency Management departments)	Name of global mints	Name of central banks
1	Ferrous			
2	Non-ferrous			
3	Alloy			
4	Plated			
5	Cladded			
6	Bi-metallic alloy			
7	Bi-metallic plated			
	(Please add additional rows for any other category of blanks manufactured and supplied)			

STATEMENT OF CREDENTIAL OF INTERESTED FIRM

I. Applicant Particulars

Name of the Firm/ Company:					
Constitution or Legal Status					
Registration Number:		Registering: Authority		Date of Registration	
Registered Address Office:					
Address of Factory					
Contract Person Name and Designation:					
Address for Correspondence:					
Tel. No		Fax No.			
Mobile No.		e-mail Address:			

II: Applicant profile

A. Type of Ownership: (Tick the appropriate)

Individual ☐ Sole Proprietorship Concern ☐ Partnership Firm ☐

PSU/Govt. Undertaking ☐ Private Limited Company ☐ Other, (please specify) ☐

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B. Enclosed copies of Articles & Memorandum of Association/ Certificate of incorporation/ Certificate of Registration etc. as applicable.

C. (a) Do you have ISO 9001 quality certification? Yes / No
If yes, please specify & indicate validity:

(b) In case of certification by other accredited institutions, please give details:

Institution	Type of Certification	Valid up to (date)

III)

A) Market Share (Last 05 years ending on 31.03.2021):
(Supply of VARIOUS TYPES OF BLANKS FOR COINS)

Sl. No.	Customer's Name & Address	Year	Type of Blanks	Quantity (in million pieces)

B) Annual Manufacturing Capacity of various types of blanks for coins.

C) Total number of various types of blanks for coins that has been supplied to various Mints till date (please attach detailed statement).

D) Details regarding manufacturing plants of the firm.

E) Subsidiaries of the company if any, doing the same business of manufacturing of blanks for coins.

F) Details of Indian agents / authorized dealers.

G) Write-up of Technology available (along with engineering details and catalogues etc).

IV) List the names of Owners/ Partners / Board of Directors:

Name of the Owners/ Partners/Board of Directors	Address	Whether Owners/ Partners or Directors	Extent of shareholding in the Firm/Company as the case may be

V) List the names & address of all associated, subsidiary & holding companies including trusts

Company Name	Address	Nature of Business	Relationship with Applicant

VI) Financial details

(a) Annual Turnover in the past 3 years ending 31.03.2021.

Year				
Annual Turn-over (INR)				
Profit/ Loss (INR)				

VII) Attach the following audited financial statements, as applicable, for the past three financial years and place a tick mark in the appropriate column as confirmation of having enclosed the appropriate documents with the application.

Year			
Balance sheet			
Profit/Loss statement			

VIII) Any other relevant information

Seal & Signature of the authorized signatory